# ENRICH 2.0 - INCUBATION HUBS

## WORKSHOP FOR INCUBATORS

### Workshop 1: 9th December 2022

KARNATAKA INNOVATION & TECHNOLOGY SOCIETY

DEPARTMENT OF ELECTRONICS, IT & BT

GOVERNMENT OF KARNATAKA

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# Enrich 2.0: Enriching Incubation Hubs – Workshop for all the state supported incubators (Capacity Development Workshop – 1)

## Workshop 1 Brief:

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|---|---|
| **Workshop 1 Name:** | **Enrich 2.0 - State supported incubators trained through capacity building workshop** |
| **Speaker(s) Details:** | Mr. Siddhartha Anand, Karnataka Digital Economy Mission (KDEM) |
| | Mr. Karthik Kittu, Karnataka Digital Economy Mission (KDEM) |
| | Mr. Vivek Saxena, Former CEO, The Gain Accelerator & Sr. Advisor, Karnataka Digital Economy Mission (KDEM) |
| | Mr. Ravi Narayan, Board Trustee TiE Global, Former CEO, T-Hub |
| **Date:** | 9th December 2022 |
| **Venue:** | Seminar Hall, KEONICS building, HSR Layout, Bengaluru |
| **Duration of Event:** | 3.00 PM – 5.15 PM (2 Hrs. 15 mins) |
| **No. of Participants (Incubators):** | 26 |

## Workshop 1 Agenda:

The Department of Electronics, IT & BT, Government of Karnataka in association with Karnataka Digital Economy Mission organized a **"Workshop: Enrich 2.0 for State supported incubators trained through capacity building workshop"**. The workshop was intended to strengthen the existing incubation ecosystem in the state.

| TIME | TOPIC |
|---|---|
| 3.00 PM – 3.10 PM | Welcome Address and Opening Remarks – Enrich 2.0 |
| 3.10 PM – 3.35 PM | HR Processes in Incubators |
| 3.35 PM – 3.55 PM | Incubator Administration and Management & Raising funds from Government |
| 3.55 PM – 4.55 PM | How to build a world class incubator: Business Incubation Definition and Principles & Incubator Models |
| 4:55 PM – 5:15 PM | Q&A, Concluding Remarks and Vote of thanks |

## Workshop 1 Overview:

**Objective:**

The Department of Electronics, IT & BT, Government of Karnataka in association with Karnataka Digital Economy Mission, organized a Workshop: "Enrich 2.0" for state sponsored incubators. The focus area of the session being to strengthen the existing incubation ecosystem in the state and to identify parameters of improvement in the existing system.

**Opening Remarks:**

The workshop began with the welcome address by Mr. Siddharth Anand, Vice-President, Startups and Innovation, Karnataka Digital Economy Mission and appraised the audience on the importance of the incubator session to promote entrepreneurship and Innovation with the state of Karnataka and highlighted on the concept of Beyond Bengaluru being taken forward by KDEM. He urged the participants to make maximum benefit of the session and have a good networking between the incubators

The event was organized by Karnataka Digital Economy Mission on 9th December 2022 at KEONICS building Seminar Hall, HSR Layout, Bengaluru

The session saw participation from 29 incubators from Karnataka

Some of the salient features of the program included talks on the incubator administration and management & raising funds from the Government, HR processes in the incubators and how to build a world class incubator: Business incubation definition and principles and incubator models.

**Session 1: 'HR Processes in Incubators** by **Mr. Karthik Kittu, Karnataka Digital Economy Mission (KDEM)**

The session started with the introduction of the topic by Mr. Karthik Kittu, Program Manager, Innovation and Startups vertical, Karnataka Digital Economy Mission and spoke about the highlights on the human resources processes in the incubators, how team management is involved in effective management of incubators, incubators vs accelerators, developing a supportive culture, various facets on managing and building entrepreneurial ethos, how incubators need to adopt a startup culture and how the incubation centres should do the documentation of the start-ups and detailing their journey.

It was an insightful session and highlighted on the fact of how team members play a vital role in developing the work culture at incubation centres.

The key takeaways from the session was the talk on the art of entrepreneurship that includes process, knowledge, product, skills, team work, strategy, network, technology and solution.

**Session 2: Incubator Administration and Management & Raising funds from Government** by **Mr. Vivek Saxena, Former CEO, The Gain Accelerator & Sr. Advisor, Karnataka Digital Economy Mission (KDEM)**

The session started with a few facts being provided by Mr. Vivek Saxena, senior advisor, ESDM vertical, Karnataka Digital Economy Mission. He spoke on the importance of incubator administration and management and the role it played in helping starups to a great extent

In terms of the raising funds, the talk was on how the funds would be raised at specific intervals of time as and when the progress would be shown. The importance of time management in the entire process was mentioned as a matter of prime concern.

Additionally, the presence of various state supported incubators in the state of Karnataka was mentioned to having been able to assist the growth of startups to a great extent leading to generation of huge employment opportunities

The various schemes from the side of the Government must be communicated from time to time by organizations such as the Karnataka Digital Economy Mission who act as the bridge between the Government and the Industry.

**Session 3: How to build a world class incubator: Business Incubation Definition and Principles & Incubator Models by Mr. Ravi Narayan, Board Trustee TiE Global, Former CEO, T-Hub**

The session was taken by Mr. Ravi Narayan, Board Trustee TiE Global, Former CEO, T-Hub and spoke initially on what are incubators, their importance in the starutp ecosystem and how the startups are getting effectively benefitted with the help of incubators

The presence of incubators is an integral part of the startup ecosystem and the key parameters for building a world class incubator was discussed during the session

A chart was shown on the various incubator models present at the current scenario of the startup world and how to choose the appropriate model for ensuring maximum incubator support to the starutps.

The session was very fruitful for all the state supported incubators which were present and took several key insights from the discussion.

## Workshop 1 Outcome:

The event had a splendid participation of the various state supported incubators from Karnataka and helped them in understating the important areas of discussion pertaining to the incubators and in addition how the policies, schemes and initiatives provided by the Government influence the functioning of the incubators and the extension of the opportunities for the startups in the state with the help of incubators. In addition to which, the representees from the incubators had a good networking and they also had an option to interact with the business leaders present at the session and exploring of additional business opportunities.

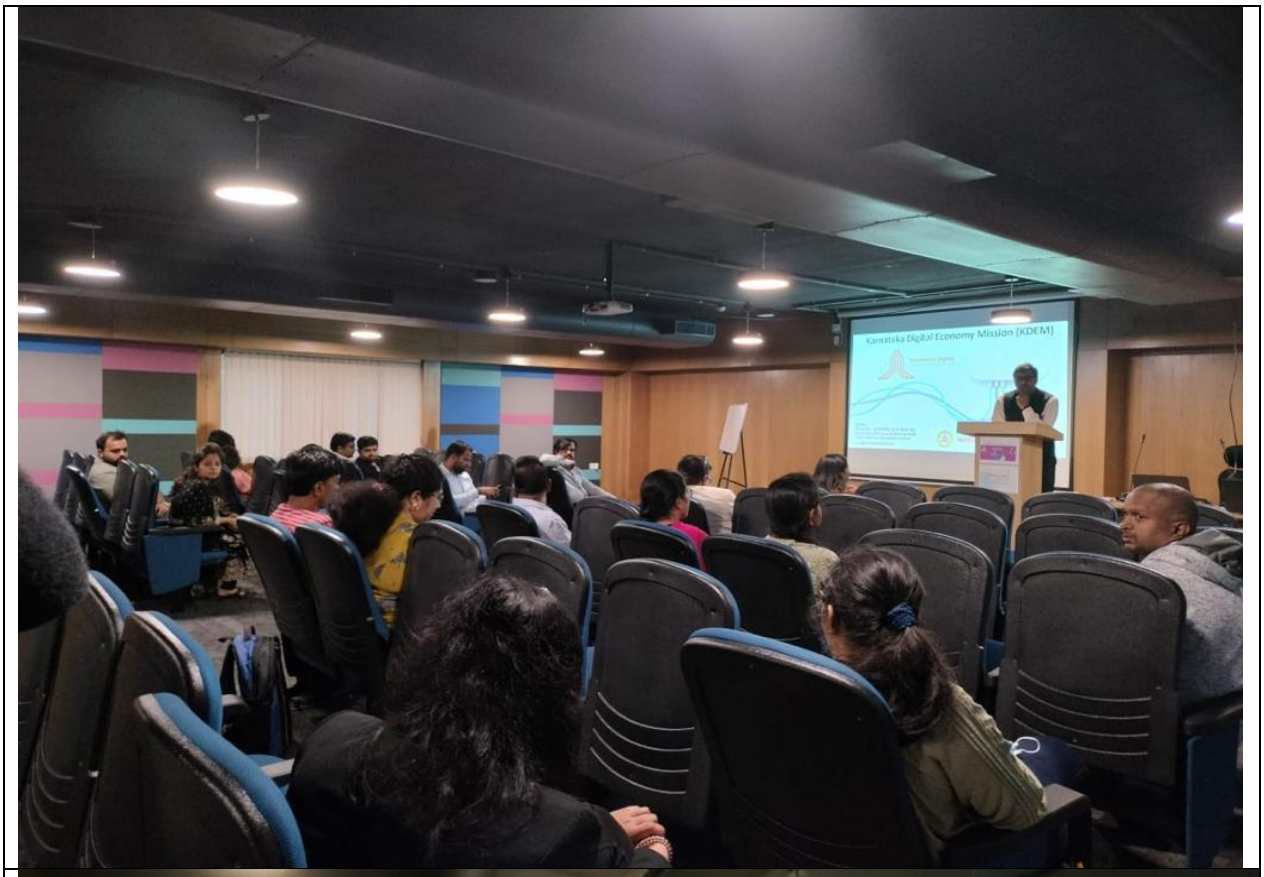
## Role of Startup Karnataka in Workshop 1:

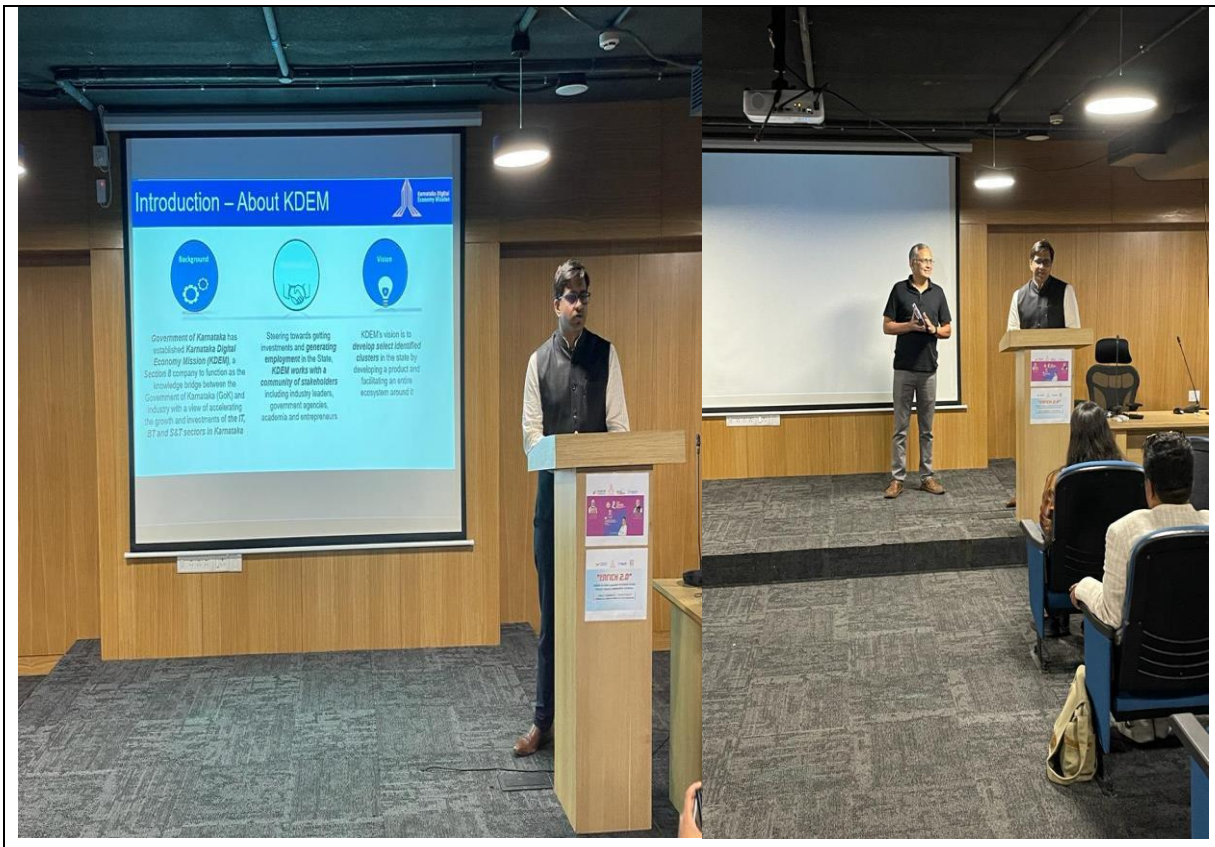
Department of Electronics, IT, BT being the Nodal Department for Startups in the State have played a key role in designing, coordinating and hosting the sensitization workshop in collaboration Karnataka Digital Economy Mission (KDEM), who supported in planning and implementing the workshop.

## Snapshots from the Workshop 1:

STARTUP KARNATAKA
K-tech

STARTUP KARNATAKA
K-tech
"ENRICH 2.0"
Session on state supported incubators trained through capacity development workshop
FRIDAY, 9TH DECEMBER 2022 | 03:00 PM TO 05:00 PM
SEMINAR HALL, KEONICS BUILDING, HSR LAYOUT, BENGALURU


Karnataka Digital Economy Mission (KDEM)


Introduction – About KDEM
Background
Vision
Government of Karnataka has established Karnataka Digital Economy Mission (KDEM), a Section 8 company to function as the knowledge bridge between the Government of Karnataka (GoK) and industry with a view of accelerating the growth and investments of the IT, BT and S&T sectors in Karnataka
Steering towards getting investments and generating employment in the State, KDEM works with a community of stakeholders including industry leaders, government agencies, academia and entrepreneurs
KDEM's vision is to develop select identified clusters in the state by developing a product and facilitating an entire ecosystem around it

K-tech

## List of Participants (Incubators) in Workshop 1:

| Sl. | Name of State Supported Incubator | Name of Participant from the Incubator | E-Mail ID | Phone No. |
|---|---|---|---|---|
| **1** | K-tech Innovation Hub, CIF, UAS, Dharwad | 1. Dr. Narayan Moger<br>2. Dr. Spurthi N Nayak<br>3. Shiv Turmar | hodbthacd@uasd.in | 9480459906 |
| **2** | K-tech CoE in Cyber Security by IISc | 1. Shivalinga Salakki<br>2. Karthik Rao Bappanad | cyseck@karnataka.gov.in | 7899022480 |
| **3** | K-tech Innovation Hub by Bangalore Bioinnovation Centre | 1. Mary Mangaiyarkarasi<br>2. Dr. Veeranna | consultant.ip@bioinnovationcentre.com | 7200352768 |
| **4** | K-tech Technology Business Incubator, Manipal | 1. Krishna P Bhat<br>2. Dr. Komal Rana | tm.bioincubator@manipal.edu | 8219577102 |
| **5** | K-tech CoE in Semiconductor Fabless Accelerator Lab (SFAL) by IESA | 1. Ramya<br>2. Sruthi Parupattedar<br>3. Amareshwar Karatagi | ramya@sfalcoe.com | 7975739804 |
| **6** | K-Tech Supported Women Accelerator- The Global Accelerator for Innovation Network | Setu Sharma | setu.sharma@thegain.in | 9459435360 |
| **7** | K-tech Innovation Hub by Internet And Mobile Association of India (IAMAI) | Deepshikha Yadav | y.deepshikha@iamai.in | 9770196714 |

| Sl. | Name of State Supported Incubator | Name of Participant from the Incubator | E-Mail ID | Phone No. |
|---|---|---|---|---|
| **8** | K-tech Innovation Hub, CIF, GTTC, Rajajinagar, Bengaluru by IKP Knowledge Park | Suhruth G Ujjni | suhruth@ikpknowledgepark.com | 8660 946 945 |
| **9** | K-tech Innovation Hub, CIF, Mysuru by IKP Knowledge Park | Deepak Shenoy | deepakshenoy@ikpknowledgepark.com | 98863 12628 |
| **10** | K-tech Innovation Hub by NASSCOM | 1. Mayank Kumar<br>2. Rajeev | mkumar@nasscom.in | 7847817800 |
| **11** | K-tech CoE on Internet of Things (IoT) by NASSCOM | Adarsh SB | adarsh@mail.nasscom.in | 9591102221 |
| **12** | K-tech CoE in Data Science and Artificial Intelligence by NASSCOM | 1. Sudeep Kumar Das<br>2. Aditya Yeluru<br>3. Sakshi Gangwar | sudeep@nasscom.in | 9739167247 |
| **13** | K-Tech Supported Women Incubator-Global Incubation Service (GINSERV) | Swayam Mishra | programs@ginserv.in | 9040647111 |
| **14** | K-tech CoE on Machine Intelligence & Robotics (MINRO) | Kalpana S | kalpana@iiitb.ac.in | 95381 07070 |
| **15** | K-tech Innovation Hub, CIF, | Gajendra S Tripathi | gajendra@ikpknowledgepark.com | 8095715778 |

| Sl. | Name of State Supported Incubator | Name of Participant from the Incubator | E-Mail ID | Phone No. |
|---|---|---|---|---|
| | Belagavi by IKP Knowledge Park | | | |
| **16** | K-tech Innovation Hub, CIF, Shivamogga by IKP Knowledge Park | Bharath Kumar K R | bharathkrkumar@gmail.com | 8861961392 |
| **17** | K-tech Innovation Hub, CIF, Fisheries, Mangaluru | Shivakumar Magada | deanfisheries@gmail.com | 9945783906 |
| **18** | K-tech Innovation Hub, CIF, CFTRI, Mysuru | Kumara Swamy R. | npic-cif@cftri.res.in | 7760833665 |
| **19** | K-tech Innovation Hub, CIF, Mangaluru by IKP Knowledge Park | Akshatha K. | akshatha@ikpknowledgepark.com | 7358290840 |
| **20** | K -tech supported Women Incubator- Catalyst for Women Entrepreneurs hip (CWE) | Suma Bhogiraju | suma@cwe.org.in | 9880085521 |
| **21** | K-tech Technology Business Incubator for MedTech & Geriatric Healthcare at Centre for Product Design | Dr. Srinivas Madhusudhan Kandada | srinivasmk@iisc.ac.in | 9515106373 |

| Sl. | Name of State Supported Incubator | Name of Participant from the Incubator | E-Mail ID | Phone No. |
|---|---|---|---|---|
| | and Manufacturing (CPDMED), IISc, Bengaluru | | | |
| **22** | K-tech supported Women Incubator-Jain University Incubation Centre | Sneha K Suby | sneha@jainlaunchpad.com | 9020131129 |
| **23** | K-tech CoE in EA by STPI | 1. Pradeep Dhage<br>2. Swetha kolvekar | pradeep.dhage@stpinext.in | 7875047095 |
| **24** | K-tech supported Women Accelerator-Deshpande Startups | Sudhanva Sundararaman | sudhanva@dfmail.org | 9611573573 |
| **25** | K-tech Supported Women Accelerator Dayananda Sagar Entrepreneurship Research and Business Incubation Foundation (DERBI) Foundation | Jagan Karthick G | manager@derbifoundation.com | 9710129060 |
| **26** | K-tech CoE on AI & Robotics Technology Park ART Park by IISc | Akansha Shekhar | akansha@artpark.in | 9916033000 |

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